

## ARENA CONVENTION/ENTERTAINMENT BOARD MEETING MINUTES

October 28, 2009

8:00 am

Members Present: Teri Ellis-Schmidt, Kraig Pomrenke, Mike Begeman Susan Scott, Lee Otis and Kevin Garry

Members Absent: Tom VanWyhe

Guests/Staff: Russ DeCurtins (SMG/Arena), Terry Torkildson (SMG/Arena), Lori Schnell (SMG/Arena), Scott Kavanaugh (Global/Convention Center) and Jeremy DeCurtins (Skyforce)

### 1. Approval of Last Meeting Minutes

A motion was made by Teri Ellis-Schmidt and seconded by Kraig Pomrenke to approve the minutes of September 23, 2009. Yeses, Teri Ellis-Schmidt, Susan Scott, Kraig Pomrenke, Mike Begeman, Lee Otis and Kevin Garry, 6, Noes, none.

### 2. Additions/Deletions to Agenda

No additions or deletions.

### 3. Unfinished Business

#### A. Event Updates

##### 1. Arena (Russ DeCurtins)

The Board received a listing of the upcoming events for the Arena, which includes the Stampede on October 30, 31, November 6, 7, 13, 14, 20, 26, December 3 Michael W. Smith on November 5, USD vs. Wisconsin-Green Bay on November 15, NSIC Holiday Hoopsfest on November 28 & 29, Skyforce on November 27, December 4, 5, 15, 18, 25, 26, 30, January 8 and the Glory Holes and Janitor Bob & the Armchair Cowboys on December 31.

#### B. Event Updates

##### 2. Convention Center (Krista Orsack)

The Board received a listing of the upcoming events for the Convention Center which includes the Big Sioux Cat Show on October 30-31, Diocese of South Dakota on October 31, Gehl Mustang on November 1-5, Avera Health on November 2-3, Nurse Practitioner on November 5-7, Family Life Conf. on November 6-8, SDSU Reception on November 8, Eide Bailly on November 9-12, Results Radio on November 10, SD Quilt Guild on November 13-15, Weight Watchers Regional on November 13-15, Public Library Association on November 15-18, Festival of Trees on November 18-21, CVB on November 19, Teacher Learning Center on November 19, and Street Fighter Tournament on November 21.

#### C. Financial Report (Scott Kavanaugh)

##### 1. Convention Center Financial Report (Scott Kavanaugh)

The Board was presented with the Convention Center budget that is actual through September.

##### 2. Arena (Russ DeCurtins)

The Board was presented with the Arena budget that is actual through September.

5. New Business

Skyforce – Jeremy DeCurtins

Their season opener the 21<sup>st</sup> season is November 27. When they have a Saturday home game they will host the YMCA Basketball games all day in the Arena. Skyforce is working with the Arena on new incentive in concessions and ticketing promotions to increase game day attendance.

CVB Report – Teri Ellis-Schmidt

They have attended many trade shows. The numbers were down at the airport to welcome the hunters. Winter Wonderland will be November 21. At the CVB Council meeting on November 19 the Event Center Task Force will be giving a full report. All Board members were invited to attend.

City of Sioux Falls

No report as Mike was not in attendance.

6. Old Business

Nothing was reported.

7. Behind the Scenes

Nothing was reported.

8. Adjournment

The Board decided to move the November meeting to November 18 due to the Thanksgiving Holiday.

A motion was made by Lee Otis and seconded by Mike Begeman to adjourn the meeting. Yeses, Teri Ellis-Schmidt, Susan Scott, Kraig Pomrenke, Mike Begeman, Lee Otis and Kevin Garry, 6, Noes, none.

9. The Board went into Executive Session.

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Recording Secretary

CC: Board Members  
Sioux Falls Mayor  
City Council Members  
Argus Leader